## DANIEL J. LAWTON B.A. ECONOMICS, MERRIMACK COLLEGE M.A. ECONOMICS, TUFTS UNIVERSITY

Prior to beginning his own consulting practice Diversified Utility Consultants, Inc., in 1986 where he practiced as a firm principal through December 31, 2005, Mr. Lawton had been in the utility consulting business with a national engineering and consulting firm. In addition, Mr. Lawton has been employed as a senior analyst and statistical analyst with the Department of Public Service in Minnesota. Prior to Mr. Lawton's involvement in utility regulation and consulting he taught economics, econometrics, statistics and computer science at Doane College.

Mr. Lawton has conducted numerous revenue requirements, fuel reconciliation reviews, financial, and cost of capital studies on electric, gas and telephone utilities for various interveners before local, state and federal regulatory bodies. In addition, Mr. Lawton has provided studies, analyses, and expert testimony on statistics, econometrics, accounting, forecasting, and cost of service issues. Other projects in which Mr. Lawton has been involved include rate design and analyses, prudence analyses, fuel cost reviews and regulatory policy issues for electric, gas and telephone utilities. Mr. Lawton has developed software systems, databases and management systems for cost of service analyses.

Mr. Lawton has developed and numerous forecasts of energy and demand used for utility generation expansion studies as well as municipal financing. Mr. Lawton has represented numerous municipalities as a negotiator in utility related matters. Such negotiations ranges from the settlement of electric rate cases to the negotiation of provisions in purchase power contracts.

In addition to rate consulting work Mr. Lawton through the Lawton Law Firm represents numerous municipalities in Texas before regulatory authorities in electric and gas proceedings. Mr. Lawton also represents municipalities in various contract and franchise matters involving gas and electric utility matters.

A list of cases in which Mr. Lawton has provided testimony is attached below.

## UTILITY RATE PROCEEDINGS IN WHICH TESTIMONY HAS BEEN PRESENTED BY DANIEL J. LAWTON

ALASKA REGULATORY COMMISSION		
Beluga Pipe Line Company Municipal Light & Power Enstar Natural Gas Co. Enstar Natural Gas Co. Municipal Light & Power	P-04-81 U-13-184 U-14-111 U-16-066 U-16-094	Cost of Capital Cost of Capital Cost of Capital & Revenue Requirements Cost of Capital & Revenue Requirements Cost of Capital

PUBLIC UTILITIES COMMISSION OF CALIFORNIA		
Southern California Edison	12-0415	Cost of Capital
San Diego Gas and Electric	12-0416	Cost of Capital
Southern California Gas	12-0417	Cost of Capital
Pacific Gas and Electric	12-0418	Cost of Capital

GEORGIA PUBLIC SERVICE COMMISSION			
Georgia Power Co. 25060-U Cost of Capital			

FEDERAL ENERGY REGULATORY COMMISSION			
Alabama Power Company	ER83-369-000	Cost of Capital	
Arizona Public Service Company	ER84-450-000	Cost of Capital	
Florida Power & Light	EL83-24-000	Cost Allocation, Rate Design	
Florida Power & Light	ER84-379-000	Cost of Capital, Rate Design, Cost of Service	
Southern California Edison	ER82-427-000	Forecasting	

LOUISIANA PUBLIC SERVICE COMMISSION		
Louisiana Power & Light	U-15684	Cost of Capital, Depreciation
Louisiana Power & Light	U-16518	Interim Rate Relief
Louisiana Power & Light	U-16945	Nuclear Prudence, Cost of Service

MARYLAND PUBLIC SERVICE COMMISSION		
Baltimore Gas and Electric Company	9173	Financial
Baltimore Gas and Electric Company	9326	Financial

MINNESOTA PUBLIC UTILITIES COMMISSION			
Continental Telephone	P407/GR-81-700	Cost of Capital	
Interstate Power Co.	E001/GR-81-345	Financial	
Montana Dakota Utilities	G009/GR-81-448	Financial, Cost of Capital	
New ULM Telephone Company	P419/GR81767	Financial	
Norman County Telephone	P420/GR-81-230	Rate Design, Cost of Capital	
Northern States Power	G002/GR80556	Statistical Forecasting, Cost of Capital	
Northwestern Bell	P421/GR80911	Rate Design, Forecasting	

MISSUORI PUBLIC SERVICE COMMISSION		
Missouri Gas Energy	GR-2009-0355	Financial
Ameren UE	ER-2010-0036	Financial

FLORIDA PUBLIC SERVICE COMMISSION			
Progress Energy	070052-EI	Cost Recovery	
Florida Power and Light	080677-EI	Financial	
Florida Power and Light	090130-EI	Depreciation	
Progress Energy	090079-EI	Depreciation	
Florida Power and Light	120015-EI	Financial Metrics	
Florida Power and Light	140001-EI	Economic and Regulatory Policy Issues	
Florida Power and Light	150001-EI	Economic and Regulatory Policy Issues Financial Gas Hedging	
Florida Power and Light	160001-EI	Economic and Regulatory Policy Issues Financial Gas Hedging	
Florida Power and Light	160021-EI	Equity Bonus Rewards & Financial Metrics	
Florida Power and Light	20170057-EI	Economic and Regulatory Policy Issues Financial Gas Hedging	

NORTH CAROLINA UTILITIES COMMISSION		
		Forecasting, Cost of Capital, Cost of Service

OKLAHOMA PUBLIC SERVICE COMMISSION		
Arkansas Oklahoma Gas Corporation	200300088	Cost of Capital
Public Service Company of Oklahoma	200600285	Cost of Capital

Public Service Company of Oklahoma	200800144	Cost of Capital
Public Service Company of Oklahoma	201200054	Financial and Earnings Related
Oklahoma Natural Gas	201500213	Return on Equity, Financial, capital Structure

PUBLIC SERVICE COMMISSION OF INDIANA			
Kokomo Gas & Fuel Company 38096 Cost of Capital			

PUBLIC UTILITY COMMISSION OF NEVADA			
Nevada Bell	99-9017	Cost of Capital	
Nevada Power Company	99-4005	Cost of Capital	
Sierra Pacific Power Company	99-4002	Cost of Capital	
Nevada Power Company	08-12002	Cost of Capital	
Southwest Gas Corporation	09-04003	Cost of Capital	
Sierra Pacific Power Company	10-06001 & 10-06002	Cost of Capital & Financial	
Nevada Power Co. and Sierra Pacific Power Co.	11-06006 11-06007 11-06008	Cost of Capital	

Southwest Gas Corp.	12-04005	Cost of Capital
Sierra Power Company	13-06002 13-06003 13-06003	Cost of Capital
NV Energy & MidAmerican Energy Holdings Co.	13-07021	Merger and Public Interest Financial
Sierra Pacific Power Company	16-06006	Cost of Capital
Nevada Power Company	17-06003	Cost of Capital
Nevada Power & Sierra Pacific	18-02012 Consolidated	Tax Cut and Jobs Act Issues
Southwest Gas	18-05031	Cost of Capital

PUBLIC SERVICE COMMISSION OF UTAH			
PacifiCorp	04-035-42	Cost of Capital	
Rocky Mountain Power	08-035-38	Cost of Capital	
Rocky Mountain Power	09-035-23	Cost of Capital	
Rocky Mountain Power	10-035-124	Cost of Capital	
Rocky Mountain Power	11-035-200	Cost of Capital	
Questar Gas Company	13-057-05	Cost of Capital	
Rocky Mountain Power	13-035-184	Cost of Capital	

SOUTH CAROLINA PUBLIC SERVICE COMMISSION		
Piedmont Municipal Power	82-352-E	Forecasting

PUBLIC UTILITY COMMISSION OF TEXAS		
Central Power & Light Company	6375	Cost of Capital, Financial Integrity
Central Power & Light Company	9561	Cost of Capital, Revenue Requirements
Central Power & Light Company	7560	Deferred Accounting
Central Power & Light Company	8646	Rate Design, Excess Capacity
Central Power & Light Company	12820	STP Adj. Cost of Capital, Post Test-year adjustments, Rate Case Expenses
Central Power & Light Company	14965	Salary & Wage Exp., Self-Ins. Reserve, Plant Held for Future use, Post Test Year Adjustments, Demand Side Management, Rate Case Exp.
Central Power & Light Company	21528	Securitization of Regulatory Assets
El Paso Electric Company	9945	Cost of Capital, Revenue Requirements, Decommissioning Funding
El Paso Electric Company	12700	Cost of Capital, Rate Moderation Plan, CWIP, Rate Case Expenses
El Paso Electric Company	46831	Cost of Capital, Decommissioning Funding, Allocation
Entergy Gulf States Incorporated	16705	Cost of Service, Rate Base, Revenues, Cost of Capital, Quality of Service
Entergy Gulf States Incorporated	21111	Cost Allocation
Entergy Gulf States Incorporated	21984	Unbundling
Entergy Gulf States Incorporated	22344	Capital Structure
Entergy Gulf States Incorporated	22356	Unbundling

Entergy Gulf States Incorporated	24336	Price to Beat
Gulf States Utilities Company	5560	Cost of Service
Gulf States Utilities Company	6525	Cost of Capital, Financial Integrity
Gulf States Utilities Company	6755/7195	Cost of Service, Cost of Capital, Excess Capacity
Gulf States Utilities Company	8702	Deferred Accounting, Cost of Capital, Cost of Service
Gulf States Utilities Company	10894	Affiliate Transaction
Gulf States Utilities Company	11793	Section 63, Affiliate Transaction
Gulf States Utilities Company	12852	Deferred acctng., self-Ins. reserve, contra AFUDC adj., River Bend Plant specifically assignable to Louisiana, River Bend Decomm., Cost of Capital, Financial Integrity, Cost of Service, Rate Case Expenses
GTE Southwest, Inc.	15332	Rate Case Expenses
Houston Lighting & Power	6765	Forecasting
Houston Lighting & Power	18465	Stranded costs
Lower Colorado River Authority	8400	Debt Service Coverage, Rate Design
Southwestern Electric Power Company	5301	Cost of Service
Southwestern Electric Power Company	4628	Rate Design, Financial Forecasting
Southwestern Electric Power Company	24449	Price to Beat Fuel Factor
Southwestern Bell Telephone Company	8585	Yellow Pages
Southwestern Bell Telephone Company	18509	Rate Group Re-Classification
Southwestern Public Service Company	13456	Interruptible Rates
	11520	Cost of Capital

Southwestern Public Service Company		
Southwestern Public Service Company	14174	Fuel Reconciliation
Southwestern Public Service Company	14499	TUCO Acquisition
Southwestern Public Service Company	19512	Fuel Reconciliation
Southwestern Public Service Company	47527	Cost of Capital
Texas-New Mexico Power Company	9491	Cost of Capital, Revenue Requirements, Prudence
Texas-New Mexico Power Company	10200	Prudence
Texas-New Mexico Power Company	17751	Rate Case Expenses
Texas-New Mexico Power Company	21112	Acquisition risks/merger benefits
Texas Utilities Electric Company	9300	Cost of Service, Cost of Capital
Texas Utilities Electric Company	11735	Revenue Requirements
TXU Electric Company	21527	Securitization of Regulatory Assets
West Texas Utilities Company	7510	Cost of Capital, Cost of Service
West Texas Utilities Company	13369	Rate Design

RAILROAD COMMISSION OF TEXAS			
Energas Company	5793	Cost of Capital	
Energas Company	8205	Cost of Capital	
Energas Company	9002-9135	Cost of Capital, Revenues, Allocation	
Lone Star Gas Company	8664	Rate Design, Cost of Capital, Accumulated Depr. & DFIT, Rate Case Exp.	

Lone Star Gas Company- Transmission	8935	Implementation of Billing Cycle Adjustment
Southern Union Gas Company	6968	Rate Relief
Southern Union Gas Company	8878	Test Year Revenues, Joint and Common Costs
Texas Gas Service Company	9465	Cost of Capital, Cost of Service, Allocation
TXU Lone Star Pipeline	8976	Cost of Capital, Capital Structure
TXU-Gas Distribution	9145-9151	Cost of Capital, Transport Fee, Cost Allocation, Adjustment Clause
TXU-Gas Distribution	9400	Cost of Service, Allocation, Rate Base, Cost of Capital, Rate Design
Westar Transmission Company	4892/5168	Cost of Capital, Cost of Service
Westar Transmission Company	5787	Cost of Capital, Revenue Requirement
Atmos	10000	Cost of Capital
ATMOS	10580	Cost of Capital

TEXAS WATER COMMISSION			
Southern Utilities Company 7371-R Cost of Capital, Cost of Service			

SCOTSBLUFF, NEBRASKA CITY COUNCIL				
K. N. Energy, Inc.	K. N. Energy, Inc.  Cost of Capital			

HOUSTON CITY COUNCIL		
Houston Lighting & Power Company		Forecasting

PUBLIC UTILITY REGULATION BOARD OF EL PASO, TEXAS			
Southern Union Gas Company Cost of Capital			

DISTRICT COURT CAMERON COUNTY, TEXAS		
City of San Benito, et. al. vs. PGE Gas Transmission et. al.	96-12-7404	Fairness Hearing

DISTRICT COURT HARRIS COUNTY, TEXAS		
City of Wharton, et al vs. Houston Lighting & Power	96-016613	Franchise fees

DISTRICT COURT TRAVIS COUNTY, TEXAS		
City of Round Rock, et al vs. Railroad Commission of Texas et al	GV 304,700	Mandamus

DISTRICT COURT SOUTH DAYTONA, FLORIDA		
City of South Daytona v. Florida Power and Light	2008-30441-CICI	Stranded Costs